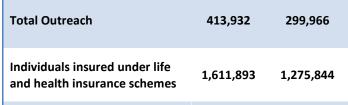
KASHF FOUNDATION SOCIAL PERFORMANCE DASHBOARD- JUNE, 2018 CERTIFIED BY THE SMART CAMPAIGN FOR CLIENT PROTECTION



% of Clients in Less developed

0.47%

Jun-18 Jun-17



PORTFOLIO SEGMENTATION



	Jun-18	Jun-17
Business Loans	356,114	271,993
Loans for Emergency Needs	60,097	25,731
Loans for Ultra Poor	2,595	2,242
Loans for schools infrastructure development	1,147	986

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PORTFOLIO PENETERATION

■ Loans to Households with a poverty Score of less

than 15

47%

21%



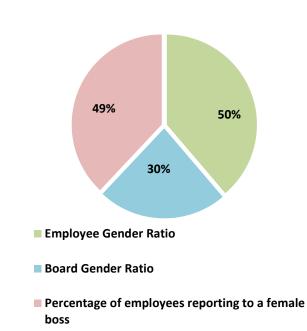
30.7%

■ Loans to Households with a poverty Score of 31-40

■ Loans to Households with a poverty Score over 40

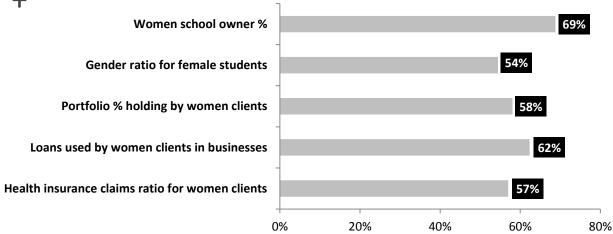
GENDER DIVERSITY AT THE WORKPLACE







GENDER FOCUSSED POGRAMMING





RESPONSIBLE FINANCE

	Jun-18
Loans utilized for business purposes	93%
Consumer Protection Code violations reported	0.02%
Business trainings given to clients	1,191
Financial trainings given to clients	6,404
Good Parenting Trainings for clients	4,762
Gender Awareness Trainings given to non-clients, clients and their spouses	7,382
Vocational Trainings for non-clients	1,896
Credit bureau checks for loans disbursed	100%



CUSTOMER CARE



94% Customers are satisfied by the standards of customer care



89 % Customers are satisfied by services and delivery channels



78% Customers are satisfied by the pricing



86% Customers are satisfied with product and services



75% Rate of Retention